

## **Group Performance for the year ended March 31, 2017**

### **Consolidated Results**

**PAT increases by 43%**

**Board recommends bonus issue 1:2 and  
Pre-bonus dividend of ₹ 21 per equity share**

**Mumbai, May 29, 2017:** Larsen & Toubro recorded Consolidated Gross Revenue of ₹ 110,011 crore for the year ended March 31, 2017, registering a y-o-y increase of 8%. The International revenue during the year at ₹ 37,653 crore constituted 34% of the total revenue.

The Consolidated Gross Revenue in the quarter January to March 2017 totalled ₹ 36,828 crore recording an increase of 12% on a y-o-y basis.

The Board of Directors has recommended a dividend of `

## Heavy Engineering Segment

Heavy Engineering Segment recorded Customer Revenue of



## Outlook

Economic recovery in the country is expected to steadily improve in the current year backed by structural reforms and overcoming the short term effects of demonetization that happened last year. The government has emphasized its commitment to GST, increased private sector participation in defence business, higher allocation to infrastructure segments, and is moving ahead on key initiatives such as better tax compliance, restructuring the troubled power distribution sector, tackling NPAs of banks and plugging revenue leakages through measures like Aadhar and Jan Dhan bank accounts. Implementation of GST is expected to have far reaching effects by bringing large parts of the informal economy into the formal system where compliance and accountability standards are of a higher order. The government's thrust on key infrastructure sectors such as transportation, power, affordable housing, smart cities will be strong driver for stable economic growth. Supportive monetary policy aided by normal monsoon and contained inflation will provide the requisite stimulus.

The global economic scenario is marked by protectionist policies being adopted by developed countries. The outlook for Asia and Pacific region is encouraging with China & Japan expecting a healthy domestic demand in the near-term. Global growth could get a boost from economic stimulus in some large economies, particularly the United States. International oil prices are expected to be reasonably buoyant although range bound thus bringing down the level of budget deficits in Middle East and allowing the governments to have additional fiscal space to increase investments.

Amidst this backdrop, the Company continues to focus on profitable execution of the large Order Book, selective order picking, on-time deliveries & operational excellence through digitalization. The Company is also emphasizing on cost competitiveness, continuous optimization of working capital, restructuring of its business portfolio and value creation with an aim to enhance its Return on Equity.

### Background:

Larsen & Toubro is a major Indian multinational engaged in technology, engineering, construction, manufacturing and financial services, with global operations. Its products and systems are marketed in over 30 countries worldwide. A strong, customer-focused approach and the constant quest for top-class quality have enabled L&T to attain and sustain leadership in its major lines of business for over seven decades.

	March 31, 2017	December 31, 2016	March 31, 2016	March 31, 2017	March 31, 2016
1 Income :					
a) Income from operations	36827.99	26286.97	32875.51	110011.00	101975.34
b) Other income	399.47	243.90	145.03	1401.01	904.35
<b>Total Income (a + b)</b>	<b>37227.46</b>	<b>26530.87</b>	<b>33020.54</b>	<b>111412.01</b>	<b>102879.69</b>
2 Expenses:					
a)					
	3931.71	3847.18	4125.03	16411.40	15564.17
ii) Sub-contracting charges	8346.43	5304.28	6497.26	22556.13	20788.86
iii) Construction materials consumed	7485.91	5966.02	7541.54	20732.39	20256.77
iv) Purchases of stock-in-trade	584.99	385.20	375.01	1610.57	1333.44
v) Changes in inventories of finished goods, work-in-progress and stock-in-trade	1097.92	(859.00)	497.58	84.00	(514.86)
vi) Other manufacturing, construction and operating expenses	3806.84	2640.09	3038.45	11282.67	10013.42
b) Finance cost of financial services business and finance lease activity	1340.33	1332.41	1341.36	5362.09	4967.11
c) Employee benefits expense	3500.44	3496.07	3429.10	13853.07	13330.84
d) Sales, administration and other expenses	2398.32	1639.12	1535.46	7043.99	5772.75
e) Finance costs	296.63	378.81	439.39	1339.84	1655.06
f) Depreciation, amortisation, impairment and obsolescence	722.70	722.29	424.36	2369.93	1786.73
<b>Total Expenses</b>	<b>33512.22</b>	<b>24852.47</b>	<b>29244.54</b>	<b>102646.08</b>	<b>94954.29</b>
3	3715.24	1678.40	3776.00	8765.93	7925.40
4					

(vi) Statement of assets and liabilities as per regulation 33(3)(f) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI circular dated July 5, 2016:

₹ Crore

ASSETS			
Non-current assets			
Property, plant and equipment	11242.66	12172.17	13669.78
Capital work-in-progress	2118.19	1790.53	1452.66
Investment property	3429.72	4386.00	2768.70
Goodwill	1398.66	1446.96	1536.98
Other intangible assets	432.59	556.57	568.47
Intangible assets under development	11353.23	9183.92	6473.66
Financial Assets			
Investments in Joint Ventures and Associates	2772.90	1257.88	2066.65
Other Investments			



