

Performance for the quarter ended June 30, 2016

Consolidated Results
Order Inflow grows by 14%
Revenue up by 9%
PAT increases by 46%

Mumbai, July 29, 2016:

ended June 30, 2016, registering an increase of 9.1% on a y-o-y basis. The
` 21874 crore for the quarter

Infrastructure segment secured fresh orders of ₹ 11802 crore during the quarter ended June 30, 2016 in the backdrop of muted uptick in public spending on infrastructure projects. International orders contributed to around 23% of the total order inflow of

Electrical & Automation (E&A) Segment

E&A Segment recorded customer revenue of ₹ 993 crore during the quarter ended June 30, 2016, registering a y-o-y decline of 3.2%. International Revenue constituted 32% of the total customer revenue of the segment for the quarter ended June 30, 2016.

The EBIDTA margin of the Developmental Projects Segment for the quarter ended June 30, 2016 stood at 9.8% vis-à-vis 5.9% earned during the corresponding quarter of the previous year.

Financial Services Segment

Financial Services Segment recorded customer revenue of ₹ 2091 crore during the quarter ended June 30, 2016, registering a y-o-y growth of 17%, driven by growth in loan assets and disbursements in the focus areas of retail and wholesale finance business.

The operating margin of the Financial Services Segment for the quarter ended June 30, 2016 at 13.3% increased over 11.7% earned during the corresponding quarter of the previous year.

“Others” Segment

“Others” segment comprises Metallurgical & Material Handling, Realty, Shipbuilding, Construction & Mining Equipment and Industrial Machinery & Product businesses.

Customer Revenue of “Others” Segment during the quarter ended June 30, 2016 at ₹ 1673 crore registered a decrease of 4.9% over ₹ 1764 crore earned during the corresponding quarter of the previous year.

The Company has recently finalised its strategic plan for five years with a focus on profitable growth. The Company remains

Notes :



