



LARSEN & TOUBRO LIMITED

Performance for the quarter ended September 30, 2008

**74% increase in Order Inflow
PAT grows by 32%**

Mumbai, October 15, 2008: Larsen & Toubro Limited has reported Gross Sales of Rs. 7776 crore for the quarter ended September 30, 2008, registering an increase of 40% over the corresponding quarter of the previous year. In an environment of global financial turmoil and slow-down in the domestic economy, the Company has performed well by securing fresh orders totaling to Rs.12453 crore during the quarter - a y-o-y growth of 74%. The share of Order Inflow and Sales from international business at 21% and 19% respective

	2008	2007	2008	2007	
1 Gross Sales / Revenues from Operations	777621	557426	1476897	1014813	2518748
Less: Excise Duty	9401	7311	18534	14298	33278
Net Sales / Revenues from Operations	768220	550115	1458363	1000515	2485470
2 Other Operational Income	415	94	761	263	2315
3 Total Income (1+2)	768635	550209	1459124	1000778	2487785
4 Expenditure:					
a) (Increase) / decrease in stock -in- trade and work -in -progress	(5358)	(16576)	(26363)	(34028)	(74617)
b) i) Consumption of raw materials	178523	158386	360492	285695	652242
ii) Sub-contracting charges	138751	87599	284477	172098	449044
iii) Construction materials	183708	108475	337654	203705	561032
iv) Purchase of traded goods	48149	37301	89186	67483	157835
v) Other manufacturing / operating expenses	57578	38959	107290	70837	167510
c) Employee cost	60631	44492	101600	75754	153544
d) Sales, administration and other expenses	38970	41851	69252	58035	137417
e) Depreciation, amortisation, obsolescence and impairment	7306	4832	13893	9073	21160
Total Expenditure	708258	505319	1337481	908652	2225167
5	60377	44890	121643	92126	262618
6 Other Income	15591	11242	33657	23217	56472
7	75968	56132	155300	115343	319090
8 Interest expenses	6900	1324	10724	2896	12266
9	69068	54808	144576	112447	306824
10 Exceptional item : gain on disposal of stake in a subsidiary company	-	-	-	-	

**Segment-wise Revenue, Result and Capital Employed
in terms of Clause 41 of the listing agreement :**

Particulars	<i>Rs. Lakh</i>				
	3 months ended September 30		6 months ended September 30		Year ended March 31, 2008
	2008	2007	2008	2007	Audited
Gross Segment Revenue					
1 Engineering & Construction	598963	425992	1153132	775452	1937654
2 Electrical & Electronics	76048	67173	133809	121282	266292
3 Machinery & Industrial Products	68462	59173	131809	101444	241091
4 Others	40206	23291	77801	52427	130725
Total	783679	575629	1496551	1050605	2575762
Less: Inter-segment revenue	5643	18109	18893	35529	54699
Net Segment Revenue	778036	557520	1477658	1015076	2521063
Segment Result (Profit before Interest and Tax)					
1 Engineering & Construction	64839	45387	118492	75084	233281
2 Electrical & Electronics	8466	10996	15105	18852	39873
3 Machinery & Industrial Products	13697	8709	28324	17685	43101
4 Others	2182	1647	4667	2860	9829
Total	89184	66739	166588	114481	326084
Less: Segment margins on internal capitalization	1452	1296	2600	1940	5503

gment Revenue comprises Sales & Operational Income allocable specifically to a segment. Unallocable expenditure mainly includes expenses incurred on common services provided to segments and other corporate expenses. Unallocable income primarily includes interest income, dividends and profit on sale of investments. Corporate assets mainly comprise investments.

- 4 In the Engineering & Construction segment, margins do not accrue uniformly during the year. Hence the operational / financial performance of aforesaid segment can be discerned only on the basis of figures for the full year.

for LARSEN & TOUBRO LIMITED

Mumbai
October 15, 2008

A. M. NAIK
Chairman & Managing Director