

# L&T Press Release

Performance for the quarter ended  
September 30, 2012

Order inflow surges 30%  
Revenue grows 17%  
Overall PAT increases by 42%

Mumbai, October 22, 2012:

₹

₹

₹

Order Book constituted 12% of the total Order Book.

International

₹

₹

Engineering & Construction (E&C) Segment

₹

Electrical & Electronics (E&E) Segment

₹

Machinery & Industrial Products (MIP) Segment

₹

₹



(iv) Statement of assets and liabilities as per clause 41(v) (h) of the Listing Agreement:

₹ Lakh

	September 30, 2012	September 30, 2011	March 31, 2012 (Audited)
<b>EQUITY AND LIABILITIES</b>			
<b>Shareholders' Funds:</b>			
(a) Share capital	12276	12223	12248
(b) Reserves and surplus (including revaluation reserve)	2726948	2324221	2510054
<b>Sub-total - Shareholders' Funds</b>	<b>2739224</b>	<b>2336444</b>	<b>2522302</b>
<b>Non-current liabilities:</b>			
(a) Long-term borrowings	574996	660115	533006
(b) Deferred tax liabilities (net)	14807	15513	13301
(c) Other long term liabilities	63287	31435	37602
(d) Long-term provisions	28673	26021	27505
<b>Sub-total - Non-current liabilities</b>	<b>681763</b>	<b>733084</b>	<b>611414</b>
<b>Current liabilities:</b>			
(a) Short-term borrowings	380626	109216	293672
(b) Current maturities of long term borrowings	248342	92197	162899
(c) Trade payables	1283308	1129396	1570020
(d) Other current liabilities	1511688	1400299	1394171
(e) Short-term provisions	95169	97007	211204
<b>Sub-total - Current liabilities</b>	<b>3519133</b>	<b>2828115</b>	<b>3631966</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>6940120</b>	<b>5897643</b>	<b>6765682</b>
<b>ASSETS</b>			
<b>Non-current assets:</b>			
(a) Fixed Assets	873904	766060	836366
(b) Non-current investments	982024	756622	908471
(c) Long-term loans and advances	405543	455146	404235
(d) Other non-current assets	12137	-	12714
<b>Sub-total - Non-current assets</b>	<b>2273608</b>	<b>1977828</b>	<b>2161786</b>
<b>Current assets:</b>			
(a) Current investments	536204	542939	678719
(b) Inventories	203978	181196	177662
(c) Trade receivables	1877430	1362737	1872989
(d) Cash and bank balances	173730	104988	177812
(e) Short-term loans and advances	672244	543217	504478
(f) Other current assets	1202926	1184738	1192236
<b>Sub-total - Current assets</b>	<b>4666512</b>	<b>3919815</b>	<b>4603896</b>
<b>TOTAL ASSETS</b>	<b>6940120</b>	<b>5897643</b>	<b>6765682</b>

(v) The promoter and promoter group shareholding is nil and accordingly the information on shareC BT1 0 451.63 425.71 T 2t(xe)-6(d)-6( )/T&T-BDC BTng (x-non 92b(e)-6(r )76(d)-6( )/T4(s )7(n)-6(i

Segment-wise Revenue, Result and Capital Employed in terms of clause 41 of the Listing Agreement:

	September 30, 2012	June 30, 2012	September 30, 2011	September 30, 2012	September 30, 2011	Year ended March 31, 2012 (Audited)
<i>₹ Lakh</i>						
<b>Gross segment revenue</b>						
1 Engineering & Construction	1166906	1055838	979410	2222744	1795944	4727870
2 Electrical & Electronics	88033	76027	84779	164060	159395	357943
3 Machinery & Industrial Products	55079	50667	60374	105746	122777	255394
4 Others	33200	36302	22211	69502	42109	96302
<b>Total</b>	<b>1343218</b>	<b>1218834</b>	<b>1146774</b>	<b>2562052</b>	<b>2120225</b>	<b>5437509</b>
Less: Inter-segment revenue	10465	11001	9383	21466	25047	63731
<b>Net segment revenue</b>	<b>1332753</b>	<b>1207833</b>	<b>1137391</b>	<b>2540586</b>	<b>2095178</b>	<b>5373778</b>
<b>Segment result (Profit before interest and tax)</b>						
1 Engineering & Construction	125944	99321	104476	225265	186061	544078
2 Electrical & Electronics	7302	4036	7098	11338	13323	36421
3 Machinery & Industrial Products	6953	6821	9651	13774	20904	44342
4 Others	6804	10436	4768	17240	8991	19033